A CANON COMPANY

IRIS INTERVIEW WITH BENJAMIN LEIPOLD
DOCUMENT READING EXPERT AND TEAM LEADER AT INTEX

MR LEIPOLD, COULD YOU BRIEFLY INTRODUCE INTEX?

With pleasure! At intex we regard ourselves as the conductor of a digital orchestra that combines an ensemble of different components and solutions from renowned manufacturers with its own solutions and composes a masterpiece from this. A new digital business process for commercial processes.

intex was established in Hamburg over 30 years ago, and the core business focuses on document process management. We now have 47 employees in Germany. Our customers consist mainly of SMEs in the fields of plant and mechanical engineering, automotive, logistics, and other industries. Our document management solutions feature highly integrated connection to ERP systems such as SAP, Microsoft Dynamics and Navision.

We specialise mainly in the purchase-to-pay process. We have created a solution for each step of the process, from purchase requisition through order confirmation to invoice receipt. We also support customers in the digitisation of documents, document reading, workflow and archiving.

WHEN DID THE PARTNERSHIP WITH IRIS START?

The partnership dates back many years. At the time we were looking for a partner with which we could remain independent and manage our own expertise. We conducted an intensive search and compared many providers. Ultimately the choice fell to IRIS, and we are still very happy with this result. The reasons for our choice are still the same today: extremely good read results, ease of use, and easy integration of the software into our existing solutions.

WHICH IRIS SOLUTIONS DOES INTEX OFFER TO CUSTOMERS?

We mainly offer solutions in the commercial environment, where we rely in the IRIS Accounts Payable product. The main challenge we face is that our customers need optimal recognition of header and item data. And we have simply found that IRISXtract™ delivers the best results. This is about both invoice recognition and capturing order confirmations. Our customers also have a growing need for an automated incoming mail solution, and there we deploy the Digital Mailroom solution from IRIS.

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WHAT ARE THE ADVANTAGES OF IRISXTRACT™?

IRIS has outstanding recognition with regard to header data and amounts in a document, but our customers also achieve very good results with item data in particular. The high recognition rate allows documents to be captured automatically without subsequent checking. Both document digitisation and process automation create efficiency and transparency, and contribute to considerable added value for our customers. The standard functionality is augmented by the possibility of custom automation options and training sessions at the item level for complex item formats, using our extension xtract+.

WHAT SYNERGIES DOES INTEX ACHIEVE THROUGH THE PARTNERSHIP WITH IRIS?

In any case it's a true partnership, rather than a conventional licence relationship. Our commercial and technical requests are always taken seriously and answered very quickly. IRIS support also deserves special mention here. There we can simply say with great praise: it's sensational!

HOW WOULD YOU DESCRIBE THE COOPERATION WITH IRIS?

We regard IRIS as an innovative company and are already deploying the IRIS cloud solution. There we have a large need, particularly for relatively small projects, and we can create true added value for customers. The continuous updating of the IRIS software creates a competitive advantage for us with respect to other companies. We have the impression that IRIS is always a step ahead of its competitors.

WHAT DOES THE FUTURE WITH IRIS LOOK LIKE IN THE NEXT THREE YEARS?

We are very much looking forward to the new IRIS platform IRISPulse, which will be launched soon. This platform addresses a current trend: the constantly growing cloud business, which goes hand in hand with many new, demanding, and hopefully satisfied customers.

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ABOUT US

Image Recognition Integrated Systems (I.R.I.S.) is a leading provider of 'Content to Process' technologies'. I.R.I.S. offers solutions for automatic invoice and order processing, HR and supplier records as well as case management in legal, healthcare, and finance sectors.

I.R.I.S. provides technologies and solutions that capture data and information contained in documents, which are relevant to business processes. The goal is to make the data easily available while reducing operating costs.

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