



INTERVIEW WITH JÜRGEN BRAUN, MANAGING DIRECTOR OF SOLID IT

MR BRAUN, COULD YOU BRIEFLY DESCRIBE SOLID IT?

Solid IT GmbH was established in 2000, and since then it has become an established IT service provider in the Heilbronn and Leipzig region. We currently have 34 employees, and our customers are mainly relatively large companies in the real estate sector in Germany. Solid IT provides IT outsourcing as well as our industry solution Supream. This real estate software is a web-based property and asset management solution for optimising existing processes. The software includes all rele-



vant commercial processes of the real estate industry, including purchasing, business operation and sales. In particular, there are specific modules for vacancy management, funding management and budget control, along with contract award and automatic invoice capture with our partner IRIS.

WHEN AND HOW DID THE PARTNERSHIP WITH IRIS START?

The partnership with IRIS goes back more than 12 years. At that time we carried out a comprehensive market analysis together with the Development department and our employees in the data centre, and we found that the IRIS technology was the best fit to our product portfolio. We were also impressed by the performance of the technology and the flexibility of the IRIS billing model. The software was perfectly adapted to our needs and simply integrated into our existing solution.



WHAT SOFTWARE OR TECHNOLOGIES FROM IRIS HAVE YOU INTEGRATED?

We have integrated the IRISXtract™ platform, with automatic invoice processing, into our product Supream. In addition, we use the XMailFetcher module to process all invoices retrieved from an email mailbox or an FTP server. After processing, the invoices are compressed into PDF/A format in IRISXtract™. The subsequent classification and evaluation takes place in Supream.

WHAT ARE THE ADVANTAGES OF IRISXTRACT™ FOR BUSINESS PROCESS OUTSOURCERS (BPOS) OR SALES COMPANIES LIKE SOLID IT?

As an IT service provider, we need a technology expert like IRIS with a ready-made solution. The scalability of IRISXtract™ with adaptation to our needs at any time, and the Analysis nodes with unlimited licensing and the Verify workstations, enable us to increase or reduce the number of nodes and workstations at



any time according to our needs. This is a major advantage for us because we use the software in the data centre. IRIS is simply a partner we can rely on.

HOW HAS IRISXTRACT™ HELPED YOU IMPROVE YOUR SERVICE OFFERINGS?

We are able to offer customers a solution for the entire invoice receipt process. The process looks like this: After extraction of the invoice data with IRISXtract™, the data is forwarded to Supream, which matches the invoices to the associated manager based on the identified article or an order. The manager approves the invoices and releases them. Then they are booked by Accounting and again released

if necessary. Finally, the data is sent to the ERP system and processed there as a batch, and then payment is triggered.

PLEASE BRIEFLY DESCRIBE THE COLLABORATION WITH IRIS.

The collaboration is good. It has its ups and downs, as with all partnerships, but overall everything is right.

HOW DO YOU SEE THE FURTHER DEVELOPMENT OF YOUR COMPANY?

We are thinking about relocating part of our business to the cloud. IRIS's future cloud service would certainly be an option for us. In the near future, we would also like to process ZUGfERD invoices with IRISXtract™,



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ABOUT US

Image Recognition Integrated Systems (I.R.I.S.) is a leading provider of 'Content to Process' technologies'. I.R.I.S. offers solutions for automatic invoice and order processing, HR and supplier records as well as case management in legal, healthcare, and finance sectors.

I.R.I.S. provides technologies and solutions that capture data and information contained in documents, which are relevant to business processes. The goal is to make the data easily available while reducing operating costs.

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