INTERVIEW WITH FRANK BACQUART

OWNER MAYA CONSULTING

MR. BACQUART, COULD YOU BRIEFLY DESCRIBE MAYA CONSULTING?

Maya Consulting is an IT solutions integrator with 15 years' experience supporting over 200 customers in their document management, business process automation and business intelligence projects. Maya Consulting relies exclusively on solutions from leading software publishers, and with its teams of certified expert consultants based in various agencies in mainland France, the Indian Ocean and the French West Indies, develops and integrates solutions tailored to its customers' needs.

WHAT CRITERIA MADE YOU CHOOSE IRIS AS YOUR SOFTWARE SUPPLIER AT THE TIME?

As mentioned above, Maya Consulting has always relied on market-leading software publishers to offer its customers the best solutions to meet their needs. As Maya Consulting's core business is business intelligence and document management, we began by forging strong links with publishers QLIK and M-Files. To complete its offering, Maya Consulting needed a high-performance platform for automating document processing and extracting essential information. Following a technology watch by our experts, our decision naturally turned to IRIS.

WHEN DID THE PARTNERSHIP WITH IRIS BEGIN AND WHAT IS THE POTENTIAL FOR DEVELOPMENT?

Maya Consulting's partnership with IRIS began in 2021 in response to a customer's need for a high-performance tool to automate the complete dematerialization of supplier invoice processing in conjunction with M-Files and accounting tools.

Since then, many of Maya Consulting's customers have been using IRISXtract™ in conjunction with M-Files, and its use continues to grow, particularly for automating the digitization and extraction of data from a wide variety of documents (invoices, purchase orders, contracts, activity reports, satisfaction forms, payslips, identity documents…). Suffice to say, the potential for development is considerable!

WHO IS MAYA'S TARGET GROUP FOR ITS PRODUCTS, OR WHICH COMPANIES IS THE SOFTWARE AIMED AT?

Maya Consulting's solutions are designed for small and medium-sized businesses as well as large corporations in both the private and public sectors.

WHAT IS THE ADDED VALUE OF IRISXTRACT™ FOR YOUR CUSTOMERS?

By integrating the IRISXtract™ solution into its M-Files document management offering, Maya Consulting enables its customers to take advantage of the latest technologies to improve efficiency and profitability. The added values are numerous, including:
- Faster, more accurate document scanning;
- Reduced costs associated with manual document management
- Improved productivity thanks to faster, more efficient document management;
- Improved document traceability and compliance with security standards. What's more, all the information processed in IRISXtract™ is automatically integrated into the company's content management system thanks to the IRIS-M-Files connector developed by Maya Consulting. Finally, The IRISXtract™ solution is easy to implement and can be adapted without constraint to the needs of each company.

WHAT SYNERGIES DOES MAYA ACHIEVE THROUGH ITS PARTNERSHIP WITH IRIS?

As part of the partnership with IRIS, Maya Consulting has developed a connector fully integrating the IRISXtract™ solution with the M-Files document management solution. This integration of the 2 solutions enables users to manage their document processes directly. All IRIS and/or M-Files customers can benefit from this connector to greatly facilitate the management of their documents through direct integration into their EDM.

HOW WOULD YOU DESCRIBE YOUR COOPERATION WITH IRIS?

Maya Consulting and IRIS have developed a long-lasting partnership with privileged relationships at both commercial and technical levels.

This cooperation enables Maya Consulting to better meet its customers' expectations in the pre-sales and deployment phases. Maya Consulting and IRIS are also organizing joint events to showcase the power and added value of their solutions and support services. A first seminar has already been held in November 2022 on Reunion Island. The event was a great success, enabling companies in the Indian Ocean to discover the power of the solutions we offer.

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ABOUT US

Image Recognition Integrated Systems (I.R.I.S.) is a leading provider of 'Content to Process' technologies'. I.R.I.S. offers solutions for automatic invoice and order processing, HR and supplier records as well as case management in legal, healthcare, and finance sectors.

I.R.I.S. provides technologies and solutions that capture data and information contained in documents, which are relevant to business processes. The goal is to make the data easily available while reducing operating costs.

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